



»HE WHO FAILS TO
THINK ABOUT THE
DISTANT FUTURE
WILL REGRET IT
IN THE NEAR FUTURE.«

CONFUCIUS,
CHINESE PHILOSOPHER

Rodolfo Lopez is a native Cuban, lives in Havana and speaks fluent German. The licensed attorney has more than 15 years of experience in business, tax and finance in Germany and abroad. He began his career as a legal adviser at the Cuban Institute for Standards and Quality (ISO). He then joined the Cuban Tax Authorities as a consultant and advised the Ministry of Telecommunications in Havana. During his two-year assignment at the Cuban Embassy in Beijing, he negotiated several investment projects with the Chinese in the health sector.

After returning to Havana he was a company lawyer and consultant for the AUDITA S.A. In close co-operation with the international accounting firm KPMG, he audited Cuban companies in the dollar sector. In addition, he was instrumental in establishing the first co-operation between a Cuban and German law school.

In 2014, he took advantage of the new entrepreneurial opportunities in Cuba and founded the consulting company BUROPROFFESIONAL, which supports domestic and foreign companies in tax and financial matters. Since 2017 he has been Head of Representation of BÜCHNER & LOPEZ CONSULTING in Havana.

His profound knowledge of Cuban business and tax law, as well as his excellent network, characterize him. His reliability and personal manner guarantee a very professional collaboration and quick access to Cuban decision-makers.

CORE AREAS

1. Advice on the various investment opportunities in Cuba
2. Market and implementation studies
3. Tax and Accounting
4. Preparation and support for trade fair appearances by European companies
5. On-site contact, even after the successful conclusion of the business transaction

CURRICULUM VITAE

Long-term professional experience in legal and commercial auditing. Negotiator for investment projects in China. Company founder with long-term experience in consulting

2017	Cooperation Partner Büchner & Lopez Consulting, Havana
2014	Establishment of BuroProfesional Havana Consulting & Accounting, Havana
2005-2010	Legal Advisor to the National Regulatory Authority for Telecommunications, Havana
2007 - 2008	Advisor to the Cuban Medical Services Peking
2003 - 2005	National Tax Authorities Specialist, Havana
1999 - 2003	Lawyer for the International Organization for Standardization (ISO), Havana

EXPERTISE

- Successful company founder and consultant for foreign investors in Havana
- His profound knowledge of Cuban business and tax law, as well as his excellent network, characterize him.
- Strong network within the Cuban authorities and ministries
- Excellent knowledge of the German language